

## GFT Company Update

**Company Update:** Already announced plan for acquisition now partly realised

RATING  
**BUY (UNCHANGED)**

TARGET PRICE  
**5 EUR (UNCHANGED)**

### HIGHLIGHTS

- Strengthening of the core business through the acquisition of Asymo
- No financial details up to now

The management of GFT in the past several times stated that the future growth will be driven by organic and inorganic growth. Today GFT announced the takeover of 100% of the Swiss company Asymo.

Asymo is an IT consultancy firm and provides specialised services for the implementation and maintenance of the Avaloq total banking system. The service portfolio ranges from software evaluation to process analysis and change management, right through to implementation of core banking solutions.

Asymo had sales of about EUR 16m (6% of GFT Sales) but shouldn't increase earnings in the current year. Due to synergy effects the operating margin of Asymo is expected to increase from 6% today to over 15% in 2012 with the corresponding (small) positive effect on group earnings.

The parties have agreed not to disclose the purchase price but looking to the large net cash of GFT (about EUR 40m) it is no problem to finance the deal. We expect the purchase price to be in a range between EUR 4m and EUR 8m.

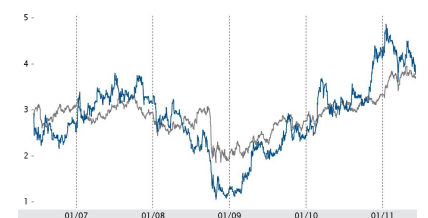
We will adjust our sales and earnings forecast but see no significant changes in the latter case. All in all we confirm our buy rating and target price of EUR 5.

+++ Reuters: GFTG +++ Bloomberg: GFT GY +++

Current Price (XETRA (Germany); 2011-06-08; 05:36 pm) ..... 3.77 EUR  
**CLOSING PRICE (2011-06-08):**..... 3.77 EUR  
**EXPECTED PERFORMANCE:**..... 32.6%  
**MARKET CAPITALIZATION:**..... 99.25 EUR m  
**ENTERPRISE VALUE:**..... 74.36 EUR m  
**NUMBER OF SHARES:**..... 26.33 m  
**FREE FLOAT:**..... 57.0%  
**INDEX (WEIGHT):**..... PRIME SOFTWARE (0.13 %)  
**AVG. DAILY TRADEVOL.:**..... 36,864  
**ISIN:**..... DE0005800601  
**SECTOR:**..... Software

KEY DATA (DEC)	2011 E	2012 E	2013 E
Company figures in m EUR, per share data in EUR			
Sales	280.0	310.0	340.0
EBITDA	14.2	17.0	19.5
EBIT	12.8	15.5	17.9
Net profit	9.6	11.5	13.3
Free cash flow	13.5	10.0	11.5
FCF yield	13.6 %	10.1 %	11.6 %
<b>EPS</b>	<b>0.36</b>	<b>0.44</b>	<b>0.50</b>
Dividend	0.18	0.40	0.25
EV / Sales	0.3	0.2	0.2
EV / EBITDA	5.2	4.4	3.8
EV / EBIT	5.8	4.8	4.2
P / E	10.4	8.6	7.5
P / BV	1.29	1.19	1.15
Dividend yield	4.8 %	10.6 %	6.6 %

### PRICE PERFORMANCE



Source: GFT, LBBW Research, Thomson Reuters

### DISCLOSURES (2) (3) (4)

#### RATING HISTORY

BUY ..... (2009-11-06)  
 HOLD ..... (2009-04-20)  
 BUY ..... (2008-11-12)  
 HOLD ..... (2008-10-20)  
 UNDER REVIEW ..... (2008-10-17)

#### UPCOMING EVENTS

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# Appendix-1

1/2

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