



# GFT Brazil – Your IT center for Financial Services

Sao Paulo

Stuttgart

London

GFT has been present in the Brazilian market since 2004 with a local sales and support office in Alphaville (São Paulo), and maintaining its own development center in Sorocaba (80 km west of São Paulo) since 2006. This development center currently employs nearly 200 people and it's the location with the highest growth opportunities within the group.

The GFT Sorocaba office has been integrated in GFT's multitier Global Delivery Model in order to provide an international delivery capability to its customers.

## Provided services

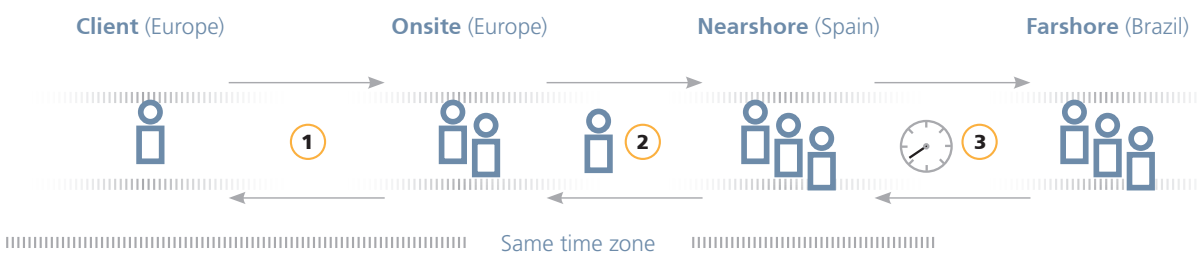
The main services provided are analysis and technical design, and development activities that cover Java, Oracle, Microsoft and Mainframe (COBOL, JCL, DB2, Adabas, Natural, etc.) technologies for the Financial Services industry.

## Integration in GFT's multitier model

The Brazilian location is integrated within our multitier Global Delivery Model working as:

- **Nearshore location for US market:** Autonomous nearshore development center serving the US market focusing on the financial services industry and benefiting from being able to provide our services with a team on the same time-zone.
- **Farshore location for European market:** Application of multisourcing approach for European customers based on Global Delivery Model.
- **Serve local markets in South America:** Expand local Brazilian and South American client-base. Follow our European clients by delivering services with local resources.
- **Grow delivery capability for standard banking product solutions:** Increase delivery capability in order to reach the requested capacities to fulfill our delivery requirements standard banking product solutions such as Temenos T24.

## Our Global Delivery Model



- 1 The client is supported locally by an onsite project team and benefits from fast communication and reaction times.
- 2 Project leaders and analysts regularly visit the client's offices – they establish the connection to our nearshore and farshore development teams.
- 3 Cooperation between the nearshore and farshore teams offers cost benefits and time savings due to the varying time zones.