GFT TECHNOLOGIES

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GFT Technologies and AWS Sign Five-Year Agreement to Accelerate Modernization in Strategic Regulated Sectors in Brazil

Collaboration includes a dedicated team and the development of joint offerings in cloud migration, legacy system modernization, SAP, and Artificial Intelligence.

São Paulo, November 25, 2026 – GFT Technologies (GFT) and **Amazon Web Services (AWS)** have announced a five-year Strategic Collaboration Agreement to expand their joint presence in Brazil, **focusing on the healthcare, utilities, banking, financial services, and insurance sectors**. The initiative combines GFT's expertise as an AI-centric company in modernizing highly regulated industries with AWS's cloud and artificial intelligence services to support organizations in transforming critical systems and developing new applications.

“Healthcare and utilities companies need to modernize essential systems without compromising operational continuity. Our experience in banking, financial services and insurance has taught us how to drive transformation in highly complex and regulated environments. Through this agreement, AWS becomes a co-investor in client projects, combining our expertise with AWS technology and specialists to build modernization journeys aligned with each client's priorities,” said **Alessandro Buonopane, CEO of GFT Technologies for Brazil and Latin America.**

Signed on October 1 of this year and officially celebrated this Tuesday (November 24) in São Paulo, the Strategic Collaboration Agreement (SCA) expands the alliance between the two companies and establishes **mutual commitments in business growth and development**,

training, and project execution. The plan includes a dedicated and **certified GFT team** working alongside AWS solution architects and specialists, as well as the **creation of offerings and accelerators** tailored to the needs of priority industries. **GFT** currently holds more than **1,300 AWS certifications across its global workforce**. With this agreement, GFT joins the select group of AWS partners in Brazil holding an SCA.

The collaboration brings GFT's experience in banking, financial services, and insurance, among others, to industries that also operate within complex technology environments, strict regulatory frameworks, and mission-critical operations requiring continuity and security. The focus includes the **modernization of mainframe applications, SAP environments, and systems hosted in on-premises data centers**, preparing these infrastructures to take advantage of cloud and AI capabilities.

In **healthcare**, one of the main challenges is **integrating legacy systems and large volumes of clinical and operational data**, classified as sensitive under **Brazil's General Data Protection Law (LGPD)**, without disrupting patient care. In utilities, organizations face pressure to digitize operations and meet regulatory requirements without compromising the continuity of essential services. In both sectors, the end of standard maintenance support for SAP ECC, scheduled for the end of 2027, makes SAP modernization a short-term priority.

Key Areas of Joint Offerings

The offerings enabled by the collaboration cover key areas of corporate technology modernization:

- **Cloud Migration and Modernization:** Structured methodologies supported by the AWS Migration Acceleration Program (MAP) to accelerate and reduce the complexity of moving on-premises data centers and critical workloads to the AWS Cloud.
- **Legacy and SAP Modernization:** Architectures designed for the migration and evolution of core legacy systems, including SAP environments running on AWS platforms.
- **Data and AI:** Solutions for data structuring and the application of artificial intelligence models to business processes, powered by accelerators such as **Wynxx**, GFT's Generative AI platform.
- **Proofs of Concept and Technical Validation:** A framework for designing, developing, and validating innovative projects before large-scale implementation.

For the clients and prospective clients of both companies, this means **lower costs** to initiate projects and carry out migrations, **reduced execution risk**, and **faster access to innovation** (accelerators, programs, and new releases).

Digital Transformation

Projects may benefit from AWS programs such as Migration Acceleration Program (MAP), subject to the eligibility criteria of each initiative. The objective is **to support assessment, mobilization, and migration phases**, enabling companies to **validate technical approaches and structure their cloud adoption journey**. Proofs of concept and other support mechanisms will also be subject to the rules of their respective programs.

“This agreement expands our collaboration with GFT to support Brazilian companies during important stages of their digital transformation. By combining AWS's cloud and artificial intelligence services with GFT's execution capabilities and industry expertise, we aim to help

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organizations modernize their applications and develop solutions that address the needs of their businesses and customers," said **Cleber Morais, General Manager of AWS Brazil.**

The model provides alignment between the commercial and technical teams of both companies to identify opportunities and oversee project execution. **For customers**, this approach is designed to **accelerate technology decision-making**, **reduce implementation risks**, and **facilitate access to specialists, programs, and solutions** suited to the complexity of their environments.

"Modernizing critical systems is essential for companies to unlock the full potential of AI. With AWS, we are bringing GFT's experience in transforming complex, highly regulated environments to new industries, helping organizations move beyond AI experimentation and turn technology into tangible business value," said Marco Santos, Global CEO of GFT Technologies.

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About GFT Technologies

GFT Technologies is a responsible AI-centric global digital transformation company. We deliver advanced Data & AI transformation solutions, modernize technology architectures, and develop next-generation core systems for industry leaders in Banking, Insurance, Manufacturing and Robotics. Partnering closely with our clients, we push boundaries to unlock their full potential.

With deep industry expertise, cutting-edge technology, and a strong partner ecosystem, GFT delivers responsible AI-centric solutions that combine engineering excellence, high-performance delivery, and cost efficiency. This makes us a trusted partner for sustainable impact and customer success.

Our team of 12,000+ technology experts operate in 20+ countries worldwide, offering career opportunities at the forefront of software innovation. GFT Technologies SE (GFT-XE) is listed in the SDAX index of the German Stock Exchange.

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