

Press Release

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GFT Advances Strategy with Solid Preliminary H1, Bold AI Projects and Sector Expansion – 2025 Guidance Refined

GFT delivers continued strategic momentum in the first half of 2025, with solid growth, AI projects and landmark robotics sector expansion, proactive transformation initiatives laying the groundwork for sustainable long-term performance

- Solid 3 percent revenue growth: +6 percent organic, +1 percent M&A, -4 percent FX impact
- Entry into robotics and physical AI sector by large scale AI and software platform development for German industry leader Neura Robotics
- Strong growth of GFT GenAI Product Wynxx in number of clients and successful expansion to new countries
- Strong growth in the USA, Canada, Latin America and APAC
- Strong momentum in Insurance in Canada with Guidewire and in Brazil with AWS Cloud and GenAI product Wynxx
- UK and Software Solutions turnaround in progress; significant currency effects affect revenue and earnings
- Guidance 2025 adapted: revenue of approx. EUR 885 million, adjusted EBIT of approx. EUR 65 million

Stuttgart, 23 July 2025 – **GFT Technologies SE (GFT) continues to execute and deliver on its five-year strategy, reaching several key milestones in 2025.** The strategic partnership with [Neura Robotics](#), announced in June, marked GFT's **entry into the fast-growing robotics sector.** **GFT's GenAI product Wynxx also continued to gain strong traction** – the number of new Wynxx clients increased by 82% quarter over quarter from 23 to 42 in Q2. Wynxx also showed successful expansion to 3 new countries. Licenses sold increased by 56% in the second quarter of 2025, bringing the total to 685. More than 10,000 GFT engineers are fully trained with the GenAI product that has proven to boost software development productivity by up to 90 percent. Utilization improved in the second quarter, reflecting strong demand and efficient capacity management. Entering H2 the **acquisition of SAP specialist Megawork**, announced on 15 July, will significantly strengthen GFT's position in **high-value-added services with higher margin**, accelerate growth with GenAI Product Wynxx into large-scale SAP migration programs, and expand its footprint in key industries such as pharma, the public sector, energy, consumer goods and manufacturing. At the same time, GFT is actively tackling challenges as part of its strategic initiatives, particularly in its UK business and at GFT Software Solutions GmbH. Whereas this will affect the short-term guidance, GFT expects the transformation to result in profitability improvement and sustainable revenue acceleration from 2027 onwards.

According to preliminary calculations, **group revenue grew solidly by 3 percent** (+7 percent in constant currencies) with adjusted EBIT growing by 2 percent. This solid operative performance was

offset by substantial adverse currency effects, along with capacity adjustments at GFT UK and GFT Software Solutions, and the absence of last year's high one-off gain. As a result, EBIT declined by 36 percent and EBT by 37 percent compared to 2024. Consequently, GFT's **guidance for 2025 has been adjusted** to revenue of around EUR 885 million and adjusted EBIT of around EUR 65 million.

"We're consistently delivering on our AI-centric strategy – from a strategic large-scale AI and software platform project for German industry leader Neura Robotics, to scaling up our GenAI product Wynxx to our clients globally, and strengthening our high-value-added services by acquiring the SAP specialist Megawork. Where there are challenges, we are addressing them head-on in line with our strategy. We are building the foundation for sustainable growth," said GFT's Global CEO Marco Santos.

The GFT Group generated **revenue of EUR 441.51 million** in the first six months of 2025. The company thus **exceeded** the prior-year figure of EUR 429,63 million by **3 percent** (on constant currencies +7 percent). GFT achieved **growth of 20 percent** in the **Insurance** sector and **11 percent** in the **Industry & Others** sector. Revenue in the **Banking business** decreased slightly (-2 percent).

Continued Strong Growth in Americas and APAC, Reduction in Europe

Revenue with **Latin American clients grew by 21 percent and by 14 percent with North American clients**. The increase was driven by strong growth in Brazil, the USA, Canada and Colombia. APAC also presented material double-digit growth. Revenues with **European clients were reduced** by 6 percent due to macroeconomic challenges. Specifically, revenues with Spanish clients were down by 7 percent, with Italian clients 4 percent below the first half of 2024, and 1 percent with German clients. Business with **UK clients was 19 percent** below the previous year's figure.

"We are implementing targeted turnaround initiatives to stay fully aligned with our strategy. Addressing challenges now sharpens our focus on achieving our mid-term targets, and positions us to capture growth opportunities in key growth markets and sectors," stated Jochen Ruetz, CFO and Deputy CEO of GFT.

Outlook 2025 adjusted, Mid-Term Targets 2029 Confirmed

Due to substantial adverse currency effects, along with specific turnaround initiatives at GFT UK and GFT Software Solutions, GFT has adjusted its guidance for 2025. The company now expects revenue growth in 2025 of 2 percent to EUR **885 million**. **Adjusted EBIT** is forecast to **decrease by 17 percent to around EUR 65 million**.

GFT continues to target revenues of EUR 1.5 billion with an adjusted EBIT margin of 9.5 percent in 2029. The company aims to create sustained revenue growth, fueled by organic expansion and selective acquisitions in high-value added services in core markets. Continued investment in AI and innovation will underpin this growth. Profitability is set to increase as the service mix shifts toward higher-margin offerings and smartshore delivery scales. A strong focus on existing markets will further enhance scale and efficiency.



Marco Santos, Global CEO of GFT

Source: Tom Maurer/GFT

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This press release is also available for download via the [GFT newsroom](#)

GFT Technologies SE will host a **live webcast on July 24, 2025, at 2:00 p.m. Central European Time (CEST)** to discuss the company's **preliminary half-year results for fiscal year 2025** and share select forward-looking insights. The session can be accessed via the [Investor Relations section](#) of the GFT website or directly through the following link: [Join the Webcast](#).

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About GFT

GFT Technologies is a responsible AI-centric global digital transformation company. We deliver advanced Data & AI transformation solutions, modernize technology architectures, and develop next-generation core systems for industry leaders in Banking, Insurance, Manufacturing and Robotics. Partnering closely with our clients, we push boundaries to unlock their full potential.

With deep industry expertise, cutting-edge technology, and a strong partner ecosystem, GFT delivers responsible AI-centric solutions that combine engineering excellence, high-performance delivery, and cost efficiency. This makes us a trusted partner for sustainable impact and customer success.

Our team of 12,000+ technology experts operate in 20+ countries worldwide, offering career opportunities at the forefront of software innovation. GFT Technologies SE (GFT-XE) is listed in the SDAX index of the German Stock Exchange.

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