

Financial Statements (IFRS)

Key figures

(unaudited)

in € million	2016	2015	Δ %	Q4/2016	Q4/2015	Δ %
Income statement						
Revenue	422.56	373.51	13%	108.28	102.03	6%
Earnings before interest, tax, depreciation and amortisation (EBITDA)	46.77	44.56	5%	12.77	13.26	-4%
Earnings before interest and taxes (EBIT)	34.85	34.23	2%	9.45	10.38	-9%
Earnings before taxes (EBT)	33.05	32.52	2%	9.34	9.77	-4%
Net income continued operation	24.23	26.55	-9%	6.15	11.11	-45%
Segments						
Revenue <i>Americas & UK</i>	219.42	210.78	4%	53.18	53.68	-1%
Revenue <i>Continental Europe</i>	200.52	162.68	23%	54.90	48.30	14%
Revenue <i>Others</i>	2.62	0.05		0.20	0.05	
Earning (EBT) <i>Americas & UK</i>	9.43	16.07	-41%	2.80	4.89	-43%
Earnings (EBT) <i>Continental Europe</i>	25.26	20.06	26%	7.86	6.13	28%
Earnings (EBT) <i>Others</i>	-1.64	-3.61		-1.32	-1.25	
Share						
Earnings per share from continued operation	€0.92	€1.01	-9%	€0.23	€0.42	-45%
Average number of outstanding shares (undiluted)	26,325,946	26,325,946	0%	26,325,946	26,325,946	0%
Balance sheet						
Non-current assets	175.54	173.45	1%			
Cash, cash equivalents and securities	62.29	46.98	33%			
Other current assets	128.21	106.38	21%			
Assets	366.04	326.81	12%			
Non-current liabilities	135.42	111.73	21%			
Current liabilities	114.72	90.63	27%			
Shareholders' equity and liabilities	115.90	124.45	-7%			
Liabilities	366.04	326.81	12%			
Equity ratio	32%	38%				
Cash flow						
				in € million		
Cash flow from operating activities	19.83	42.60	-22.77			
Cash flow from investing activities	-16.54	-31.73	15.19			
Cash flow from financing activities	13.01	-3.37	16.38			
Employees						
Employees (absolute figures as of 31 December)	4,870	4,050	20%			
Utilisation rate (weighted Ø GFT)	89.7%	89.3%				